



Black Friday 2020 Open-to-Buy Mailer Worksheet

Register at <https://www.lsdirect.com/FMGWellsOTB>

Use this worksheet to expedite the design process.

As stores often update their logos, we ask that you submit a current logo to insure that we do not use one that is out of date.

1. Your store name as you'd like it to appear: _____

2. Your store web address: _____

3. Select your plan:

**Special pricing on 18, 36, & 60 month plans available from 11/5/20 - 1/25/21 (See page 2 for details)*

Mark your selection:	Plan	Discount Rate
<input type="checkbox"/>	3973 Special Rate 0% APR with 60 months equal payments	12.75%
<input type="checkbox"/>	3974 Special Rate 0% APR with 36 months equal payments	8.99%
<input type="checkbox"/>	3975 No Interest if paid in full within 18 months with regular monthly payments	4.25%
<input type="checkbox"/>	Our store prefers to feature one of the standard FMG/Wells financing plans. Please list the plan code and number of months.	Plan Code:
		Months:

4. Required Minimum purchase if other than \$2500 \$ _____

5. Do you have additional purchase requirements? YES NO
(i.e. down payment, product exclusions)

a. If yes, please define here:

6. The financing offer email campaign is valid 11/27 /20 - 11/30/20

a. Will your store be Open or Closed on Sunday, November 29? OPEN CLOSED

SUBMIT RESPONSES BY OCTOBER 12, 2020 TO:

Don Wingate Don@lsdirect.com Cell: 336-541-5477

Submitted by:

Phone:

Email:

Furniture Marketing Group credit card program Price Sheet Addition — In connection with your Agreement with Wells Fargo Bank, N.A. Winter Pricing Special Take advantage of reduced pricing on these special financing promotions from November 5, 2020, – January 25, 2021.

The low-cost offers featured below are exclusive to merchants participating in the Furniture Marketing Group credit card program.

Plan Code Promotion¹ / Promotional Discount Rate

3973 Special Rate of 0% APR with 60 equal monthly payments 12.75%

3974 Special Rate of 0% APR with 36 equal monthly payments 8.99%

3975 No Interest if Paid in Full within 18 months with regular monthly payments 4.25%

¹ Refer to the Furniture Marketing Group Price Sheet for important details about these special promotions. PLEASE NOTE: Your Quarterly Volume Rebates still apply to these promotional rates.

Timing

- Valid on authorizations submitted from November 5, 2020 through 11:59 p.m. Central Time on January 25, 2021.
- All transactions on these credit term plans without a valid authorization for future delivery submitted after that time on January 25, 2021, will have the regular discount rate listed on the most current Price Sheet applied.
- All pending authorizations must be fulfilled by end of business day on August 1, 2021.

Processing Information

You must obtain an authorization for future delivery on all transactions processed under the promotional plan code before the end date of January 25, 2021. For more information on how to create an authorization visit:

<https://retailservices.wellsfargo.com/pdf/auth.pdf>

Questions

If you have questions about these special promotions, please call 1-800-551-5111, Monday through Saturday 8:00 a.m. to 10:00 p.m., and Sunday 10:00 a.m. to 10:00 p.m., Central Time.